

## Curriculum Vitae



### Melanie Kruse

Consultant

**KEY WORDS:**

Quality Management Systems (ISO- & GMP-context), Process Controlling, Sales and Supplier Management

**HER CURRENT REFERENCES:**

Bayer

**CV SUMMARY:**

10 years of operational experience in the international environment of the aerospace and automotive industry, this is the background of Melanie Kruse. During this period she gained substantial knowledge in process, quality and supplier management, also in the context of regulatory compliance.



## Professional Working Experience

04/2019 – present

**Company: Sanders & Associates GmbH**  
**Position: Consultant**

Key focus of activities:

- Quality Management
- Technical writing SOPs/Work Instructions
- Change/ Project Management

09/2016 – 03/2019

**Sabbatical**

02/2008 – 08/2016

**Company: Otto-Fuchs KG**  
**Position: Regional Sales Manager (North America / GB)**

Key focus of activities:

- Single point of contact for international clients managing 17 Mio € sales volume / Long-Range-Planning (Aerospace)
- Interdisciplinary problem solving/project managing across the entire supply chain
- Ensuring regulatory compliance

12/2007 – 01/2008

**Company: Bertrand Ing.-Büro GmbH / Eurocopter**  
**Position: Technical Purchaser**

Key focus of activities

- Managing the technical purchase of helicopter components
- Ensuring appropriate (Budget / Quality / Timeline) delivery of suppliers

04/2000 – 12/2000

**Company: Honsel SA (France)**  
**Position: Technical Purchaser**

Key focus of activities

- Managing the sales of helicopter and automotive components
- Ensuring appropriate (Budget / Quality / Timeline) delivery of suppliers
- Organizing an implementing methods for delivery documents and accounting belongings



01/1998 – 04/2000

**Company:** Honsel Guss GmbH

**Position:** Employee Quality Department

Key focus of activities

- Interdisciplinary problem solving/project managing for continuous improvement process and regulatory compliance
- Managing the process of returned goods

## Training and Background

Training  
Summary

- Various trainings in the context of US and German regulatory requirements and compliance
- Various trainings in quality management and related international standards
- Various trainings in the context of health and safety

University  
Degree

- Master of Science in Business Management (MScBM)  
University of Münster, focus: Mergers and Acquisitions;  
Marketing  
Master thesis: "Clusterbildung in der Automobilindustrie"
- Bachelor of Science in Business Administration (BScBA)  
University of Münster  
Bachelor thesis: "Die Deutsche Bahn AG im Effizienzvergleich"
- Graduate in Business Economics- Betriebswirtin (VWA)  
Academy of Public and Business Administration South-East  
Westphalia  
Thesis: „Qualitätsorientiertes Benchmarking mit der  
besonderer Berücksichtigung der Analyse und betrieblichen  
Umsetzung des Punktes 18.4 der VDA 6.1“

Languages

German: mother tongue, English: very good, French good, Spanish basic.